Server Refresh
RFP 520-26-03
Questions and Answers
November 17, 2026

1. The RFP says December 1 at 2 p/m., while the procurement page lists December 2. Which deadline is correct?
    a. The deadline reflected in the RFP, December 1, is correct.
2. May RGRealTech serve as the reseller prime using a named authorized implementation partner's three similar projects and technical certifications, or must the prime hold all of these itself?
    a. Yes. PPLD will accept qualifications, technical certifications, and references from a named implementation partner, provided the partner will be directly involved in performing the services outlined in the Scope of Work.

    The proposal must clearly identify the implementation partner, describe its responsibilities, and include the required qualifications, certifications, and references. The prime contractor must meet the RFP's authorized reseller requirement and will remain fully responsible for all contractual obligations and the performance of its subcontractors. Any substitution of the identified implementation partner following contract award shall require prior written approval from PPLD.
3. What specific proof of eligibility to operate in Colorado and El Paso County is required with the proposal for an out-of-state LLC?
    a. Vendors must provide documentation demonstrating their legal authority to conduct business in Colorado, as applicable. Acceptable documentation includes a Certificate of Good Standing from the Colorado Secretary of State or documentation of registration as a foreign entity authorized to transact business in Colorado.

    No separate El Paso County business license is required solely for submitting a proposal. Vendors are responsible for obtaining any licenses or permits required for the services performed under the resulting contract.

4. The insurance section names excess liability without a numeric limit. What limit applies?
    a. Excess liability insurance is not required for this RFP. The reference to excess liability will be removed from the insurance requirements through an amendment. All other insurance requirements remain the same.
5. The scope specifies Nutanix licensing and support. Would PPLD consider an alternative platform, such as Red Hat OpenShift Virtualization, provided the proposed solution meets the availability, capacity, migration, backup integration, and support requirements? Or is Nutanix mandatory for a responsive proposal?If alternatives are permitted, could you also confirm the current hypervisor and backup platform/version so we can assess compatibility and migration requirements?
    a. PPLD has evaluated alternative platforms and determined that Nutanix is the best fit for the District's existing infrastructure and operational needs. Nutanix is a mandatory requirement of this RFP, and alternative platforms will not be considered.
6. Do you need 15 TB in total or per node?
    a. 15 TB in total.
7. When do you need everything delivered and installed?
    a. End of February 2027.
8. What do you currently have deployed?
    a. We are currently running VMWare.